



NextPlane Federation Cloud Service

Building Federated Business Communities

Over the past few years, there have been many significant developments in the area of Unified Communications (UC), but none that has such a direct impact on the bottom line as the shift from internal-only communications to that of external collaboration with business partners - UC federation. Increasingly IT and business executives are realizing their next biggest gain in productivity will be from real-time collaboration with business partners, customers, and suppliers that are spread across the globe.

As a result, forward-looking organizations are looking for a secure any-to-any "Federated Exchange" service to easily and seamlessly federate their UC platforms to those of their partners, customers, and suppliers whilst controlling the reach and visibility of their subscribed users. Today Global 1000 firms spanning energy, automotive, financial services, pharmaceuticals, information technology, media and legal services are using the NextPlane Federation Cloud service to build federated partner communities and securely collaborate with them as if they are on the same UC platform.

Federation as a Service – the NextPlane Federation Cloud Service

The NextPlane Federation Cloud service accelerates building federated business communities by eliminating the need to set up and maintain separate federation to multiple partners. In addition, NextPlane Federation Cloud members enjoy unprecedented control over which types of traffic (IM, presence, voice, video, and file transfer are) allowed or denied across any of their federated partners. Finally, using NextPlane's unique analytics and reporting tools companies gain insight into how collaboration with their federated partner community is driving their business.

Key Benefits of the NextPlane Federation Cloud service

A cloud-based approach – The NextPlane Federation Cloud service provides an externally hosted solution with no on-premises components to deploy or manage - therefore reducing the cost and complexity of enabling federation within an organization.

“Our requirements for this federation project were ease of installation, speedy deployment, and flexibility, and we got all that with NextPlane. We now have a quick and easy process for integrating UC with clients or any other 3rd party, and with NextPlane we know we can establish links quickly so the partners can talk to their counterparts right away.”

– Jason Berwick, Norton Rose Group

Enhanced features and services – The NextPlane Federation Cloud service provides a wide range of features and services that are not available via any other federation solution, including guaranteed 24 x 7 service levels, full policy control over federated traffic, a single point of management for all federation and detailed federation reporting and analytics.

Cost effective

– With an annual subscription model, you only pay for those services you need, and add users as you need them. It does not matter if you have hundreds, or thousands of users. You only pay for those services you actually consume.



Risk free federation – Any vendor change in their UC platform could potentially break the federation with another vendor or set of vendors, but since NextPlane maintains an independent in-depth expertise on all UC platforms, you always stay connected.

Federation Expertise – NextPlane is your federation partner, providing independent support to you and the business partners with whom you want to federate. No other organization has the depth of expertise of NextPlane in providing UC federation across a wide range of UC platforms.

Key Features of the NextPlane Federation Cloud Service

The NextPlane Federation Cloud supports all major UC platforms including Microsoft LCS, OCS, OCS R2 and Lync, Cisco Jabber XCP, CUPS and WebEx Connect, IBM Sametime, Google Apps, Jive OpenFire, ISODE M-Link, and eJabberd.

Key features include:

Presence and Enhanced Presence Support – In addition to standard presence states, such as “available,” “away,” “busy,” or “do not disturb,” NextPlane supports custom status and enhanced presence states such as “in a call” or “in a meeting.”

KEY BENEFITS

Cloud-based solution

Enhanced features and 24x7 services

Cost-effective

Risk-free federation

Federation Expertise

Quick to deploy

Scalable

Presence and Enhanced Presence Support – In addition to standard presence states, such as “available,” “away,” “busy,” or “do not disturb,” NextPlane supports custom status and enhanced presence states such as “in a call” or “in a meeting.”

One-to-one and multiuser chat – Exchange instant messages with federated colleagues, no matter what their UC platform, including multi-user chat features such as being aware of those who join or leave a meeting – all as if they are on the same platform.

Group Chat – Unique capability that allows Microsoft OCS and Lync users to participate in XMPP hosted group chat (persistent chat) rooms, without the need for them to have the Microsoft Group Chat client and server infrastructure deployed.

Voice and Video – Since NextPlane gives you a rich set of hi-fidelity features, you can switch to HD voice or video at any time using native UC connectivity. This feature is supported between Microsoft OCS or Lync and Google Apps – allowing users to make desktop to desktop voice and or video calls.

Reporting and Analytics – Provides summary and detailed reports of federation service usage with regards to user adoption, traffic volumes and visibility into the communications with federated partner domains.

Security and Policy Enforcement – Provides organizations with control over which types of traffic are permitted – IM, presence, voice, video, file transfer – and between which domains and users. The NextPlane Federation Cloud service also supports secure SIP, secure XMPP (both over TLS and dial-back) and uses public certificates to establish federation.

Advanced routing options – The NextPlane Federation Cloud service supports a range of advanced routing options such as domain sharing (intra-domain federation), aliasing and single domain routing – providing unique and flexible federation deployment scenarios.

KEY FEATURES

Presence and enhanced presence

One-to-one and multiuser chat

Group chat

Voice and video

Reporting and analytics

Security and policy enforcement

NextPlane, Inc.
 1196 Borregas Ave
 Suite 103
 Sunnyvale, CA 94089
 Phone 408-203-6349
 Email:
sales@nextplane.net

NextPlane EMEA Sales
 Phone: +44 (0) 203 004
 8840
 Email:
emeasales@nextplane.net
www.nextplane.net

